

LAKE ZONE INVESTMENT FORUM

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SUMMARY OF STRATEGIC OPPORTUNITIES IN THE ZONE

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- ▶ EAST AFRICAN DEVELOPMENT STRATEGY:
 - Recognise the Lake Victoria Basin as common strategic investment zone for the benefit of communities
 - Hence: the establishment of LV Local Authorities Association; and the Lake Victoria Basin Commission
- ▶ Tanzania Development Vision 2025: a semi-industrialised economy by 2020 (–see Mini Tiger Plan, and establishment of Special Economic Zones and TIC as a facilitator
- ▶ Approach to be adopted by the six regions: agree on common strategic areas for joint investment promotion. Rest of areas: Each region to compete for investments

Focus of the TDV 2025

- ▶ Pillar 3: Creating a strong and competitive economy: The Lake Zone is among those building blocks. Mostly will be common public goods: railways, ports, electricity, etc
- ▶ Pillar 2: Good governance and rule of law: The LZ must lead the way since creating a conducive economy is key to business success. Include creating a learning and innovative society. Regions will compete!
- ▶ Pillar 3: People enjoying high standards of living: a well educated and healthy society. Also to compete, although labour migration is possible!
- ▶ OUR TARGET: to be a leading economy in Africa!

Supportive Policies for Investment in the Lake Zone

- ▶ In addition to those already mentioned by other presenters: Include most recently prepared:
 - Public–Private Sector Partnership (Policy and Law): which recognises the power and ability of the private sector to augment government efforts in providing infrastructural facilities and services
 - Private Sector Development Policy (in draft form)
 - Revised Agricultural Sector Development Strategy (ASDS) (and its second phase Policy document (ASDP–II– under preparation). They give special focus on the role of private sector in production, processing, packaging and exportation)

Key Sectoral Areas for Investment

- ▶ **Infrastructural facilities and services:**
 - **Transport sector:** ref. to Minister's presentation. Government is doing its part. Private sector invited to invest in: road, marine and air transportation business—from manufacturing to actual ferrying of passengers and goods
 - **Electricity:** manufacturing of electric equipment and accessories (re: electricity penetration to raise to more than 30% by 2025). Opportunities in natural gas for cooking and industrial use. Solar and wind power generation. Electricity: Market within and outside TZ
 - **ICT:** for knowledge and market linkage; financial services, etc. Recall: National backbone of fibre optic cable in place: ready to usher some revolution in commerce, social protection, education and health

Key Sectoral Areas for Investment

▶ Agriculture:

- Focus will be in raising productivity through win-win partnerships between stakeholders. Pilots in SAGCOT already show some success stories
- Productivity enhancing infrastructure: dams for livestock and irrigation (allow multiple cropping)
- Going beyond production: support along the value chains of crops and livestock:
 - Cotton: sort out seed technology to unleash its huge potential in textile production and edible oil industry
 - Paddy: for packaging and export market
 - Livestock: Untapped is the LEATHER industry. Need to learn from Ethiopia's experience in moving up the ladder
 - Ranching and dairy farming is critical
 - Support services: Manufacture and distribution of pesticides and drugs

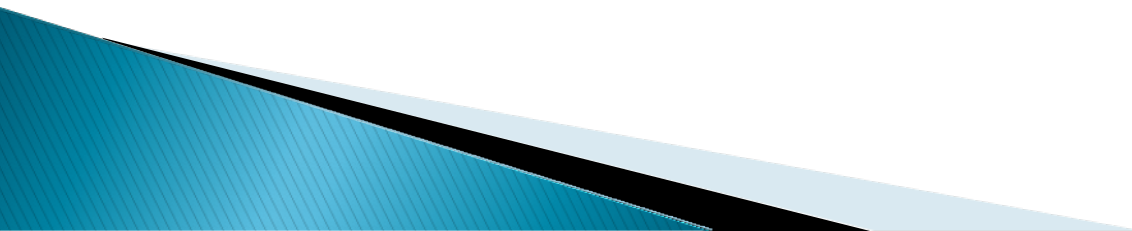
Need to modernise crop farming



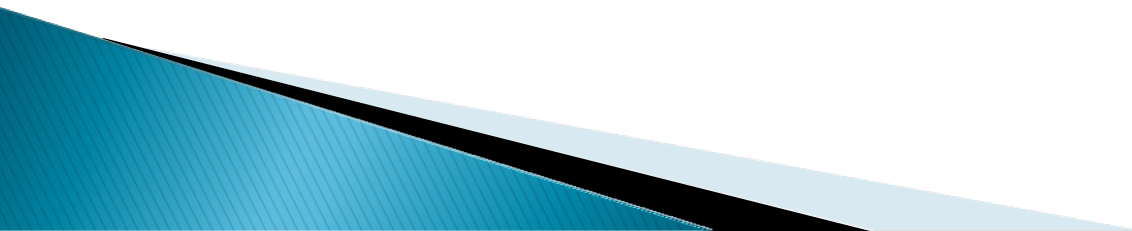
Key Sectoral Areas for Investment

- ▶ Mining and Natural Gas Sector
 - PRIORITY is to have plants for mineral processing: with gold
 - Key for the ZONE: Processing to add value for primary and secondary products such as jewellery within the region
- ▶ Tourism Sector:
 - Besides building tourist hotels
 - The EAC strategy also mentioned the need to link to the EAC Tourist Circuit, promoting water sports like surfing

Group Work–Parallel Sessions–in Hall A– in the Next Two Days

- ▶ Parallel Sessions III–In Hall A: there will be sessions on the following:
 - ▶ Crops Production: sugarcane, cotton, rice, maize, tea, forestry, bee keeping
 - ▶ Session IV: Tea, cotton, textile and ginneries
 - ▶ Session V: Forestry and bee–keeping
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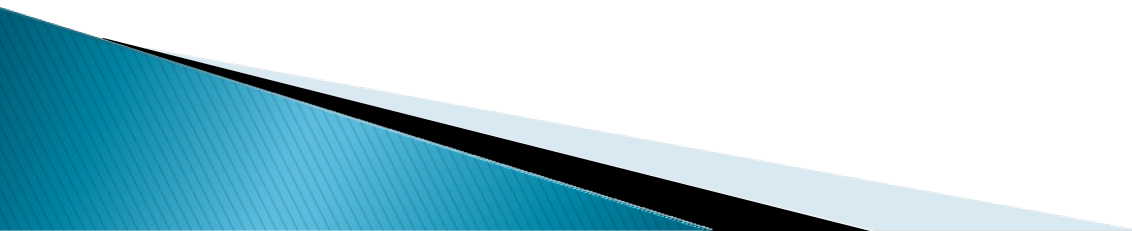
Group Work–Parallel Sessions–in Hall B– in the Next Two Days

- ▶ Parallel Sessions In Hall B: there will be sessions on the following:
 - ▶ Parallel Session VII: Dairy Industry– milk production and processing
 - ▶ Parallel Session VIII: Ranching and beef processing: ranches, abattoirs and meet packaging
 - ▶ Session X: Hides and Leather Processing
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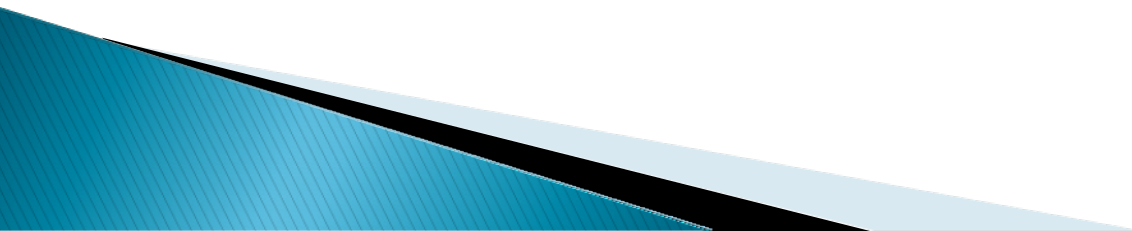
Ranching: a highly potential sector



Group Work–Parallel Sessions–in Hall C– in the Next Two Days

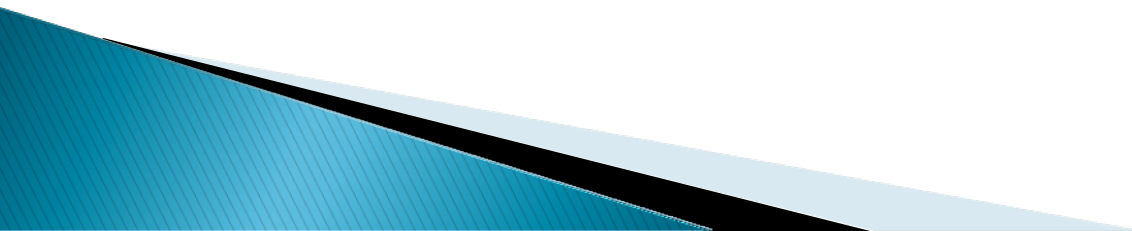
- ▶ Parallel Sessions In Hall C: there will be sessions on the following:
 - ▶ Parallel Session XI: Social Infrastructure including educational and health infrastructure
 - ▶ Parallel Session XII: Hotels and Resorts
 - ▶ Session XIII: Transportation, Infrastructure and Facilities: roads and airport investment opportunities
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Group Work–Parallel Sessions–in Hall D– in the Next Two Days

- ▶ Parallel Sessions In Hall D: there will be sessions on minerals and energy:
 - ▶ Parallel Session XV: Gold and copper mining
 - ▶ Parallel Session XVI: Diamond and Iron Investment opportunities
 - ▶ Session XVII: Energy Investment
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Key Sectoral Areas for Investment

Logistics provision: this is an area normally overlooked by Local Government Authorities

- Preparation of industrial parks by private sector (shouldn't leave to the Economic Zone Authority alone)
 - Clearing and Forwarding services: by railway, airport and lake
 - Warehousing facilities
 - Cold Chain Facilities
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Priority Public Sector Facilitation Areas

- ▶ Simplifying procedures for establishing and doing business: refer to Minister's Kigoda speech
 - ▶ Mindset Change: Thinking outside the box—how to take services to where most needed
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